



### **Strategic Sponsor Revenue Share Disclosure**

AEWM receives compensation, known as “revenue sharing,” from certain third-party product providers or sponsors (“Strategic Sponsors”) for providing marketing support services relating to the sponsor’s product(s). Our Strategic Sponsors include a variety of investment-related companies who provide products available through AEWM, including mutual funds, exchange traded funds, and model portfolios. AEWM’s marketing support may include providing access to certain information about our business and the opportunity to have more frequent interactions with our IARs through training, marketing support, and educational presentations for the purpose of relationship building and increasing familiarity with their product. Those product sponsors not given this designation may receive similar treatment, but do not have a revenue sharing agreement with AEWM.

These revenue sharing payments are typically calculated as a fixed fee or as an annual percentage of the amount of assets invested in the product and will vary with each Sponsor based upon the agreement between the Sponsor and AEWM. This revenue helps fund the cost of providing services, maintaining accounts, and offering an investment platform for our clients. Strategic Sponsors pay AEWM out of their own assets, revenues, or earnings, and there is no additional charge to you.

We want you to understand that AEWM’s receipt of revenue sharing payments on assets within specific investment advisory programs or products creates an inherent conflict of interest for AEWM. These revenue sharing payments provide an incentive for AEWM to favor products from sponsors that pay revenue sharing over other products. None of the revenue-sharing payments are paid to the IAR who recommends these products to you. As a result, your IAR does not have any financial incentive to recommend a product to you based on AEWM’s receipt of revenue-sharing and is required by regulation and AEWM policy to make recommendations solely in your best interest. However, the marketing and educational activities paid for by the Sponsor could lead the IAR to focus more on those products offered by the sponsor. Regardless, product recommendations to any customer are reviewed and approved by supervisors who also do not have any financial incentive to favor any product or product sponsor and are required to act solely in your best interest.

For additional information on a particular Strategic Sponsor, please review the Sponsor’s statement of additional information or ADV 2A Firm Brochure.

A full list of our Strategic Sponsors may be found at [www.aewealthmanagement.com](http://www.aewealthmanagement.com).



### **Strategic Sponsors Revenue Share List**

The illustration below is a list of our Strategic Sponsors with whom we share a revenue share agreement. The list is arranged from highest to lowest revenue received by AEWM and is based on an example \$10,000 investment in each product or Sponsor. The Strategic Sponsors with a flat fee arrangement are listed separately.

### **Annual Percentage of Investments Sponsor**

TrueMark Investments, LLC

Allianz Investment Management, LLC

### **Flat Fee Sponsors**

AEWM does not have any revenue sharing agreements specifying a flat fee arrangement as of the latest ADV 2A Brochure and Appendix I filing on October 31<sup>st</sup>, 2023.